

Pinar Uğurlar, PhD

Özyeğin University, Department of Psychology
Nişantepe, Orman Sk. No:13, 34794 Çekmeköy/İstanbul

Phone: +90(216) 564 90 00 - 7941
E-mail: pinar.ugurlar(at)ozyegin.edu.tr

<https://labs.ozyegin.edu.tr/socialcognition/>

ACADEMIC POSITIONS

02/2023 – present	Asst. Prof., Özyeğin University, Istanbul
10/2022 – 01/2023	Asst. Prof., MEF University, Istanbul
10/2018 – 09/2022	Asst. Prof., Yeditepe University, Istanbul (on leave: 03/2019 – 09/2020)
01/2018 – 09/2020	Post-Doctoral Researcher, Social Cognition Center Cologne, University of Cologne)
10/2017 – 01/2018	Doctoral Researcher, Social Cognition Center Cologne, University of Cologne
04/2016 – 10/2017	Visiting Scholar at Social Cognition Center Cologne, University of Cologne, Cologne
01/2013 – 04/2017	Research & Teaching Assistant, Department of Psychology, TOBB University of Economics and Technology, Ankara (on leave: 04/2016 – 04/2017)

EDUCATION

2018	Ph.D. in Social Psychology, Middle East Technical University, Ankara
2011	M.A. in Social Psychology, Ege University, İzmir
09/2009 – 01/2010	Master of Work Psychology, Exchange Student, Université Paul Verlaine, Metz
2008	M.A. in Business Administration (English), Dokuz Eylül University, İzmir
2006	B.A. in Business Administration (English), Dokuz Eylül University, İzmir

PUBLICATIONS

Journal Articles

- Posten, A.-C., Uğurlar, P., Kube, S., & Lammers, J. (2025). Maintaining cooperation through vertical communication of trust when removing sanctions. *Proceedings of the National Academy of Sciences*. <https://doi.org/10.1073/pnas.2415010122>
- Uğurlar, P., Dorrough, A. R., Isler, O., & Yilmaz, O. (2025). Shared Group Memberships Mitigate Intergroup Bias in Cooperation. *Social Psychological and Personality Science*, 16(2), 214-223. <https://doi.org/10.1177/19485506231209788>
- Lammers, J., & Uğurlar, P. (2024). Political-Ideological Differences in Cultural Pessimism and Nostalgia Reflect People's Evaluation of Their Nation's Historical Developments. *Social Psychological and Personality Science*, 15(3), 370-380. <https://doi.org/10.1177/19485506231173735>

- Uğurlar, P., & Wulff, D. U. (2022). Self-concept clarity is associated with social decision making. *Personality and Individual Differences*. 197, 111783. <https://doi.org/10.1016/j.paid.2022.111783>
- Alves, H., Uğurlar, P., & Unkelbach, C. (2022). Typical is trustworthy-evidence for a generalized heuristic. *Social Psychological and Personality Science*. 13(2), 446-455. <https://doi.org/10.1177/19485506211031722>
- Uğurlar, P., Sümer, N., & Posten, A-C. (2021). The cognitive cost of closeness: Interpersonal closeness reduces accuracy and slows down decision-making. *European Journal of Social Psychology*, 51, 1007-1018. <http://doi.org/10.1002/ejsp.2803>
- Uğurlar, P., Posten, A.-C., & Zürn, M. (2021). Interpersonal closeness impairs decision memory. *Social Psychology*, 52(2), 125–129. <https://doi.org/10.1027/1864-9335/a000439>

Book Chapters

- Uğurlar, P. (in press). Öz düzenleme sürecinde yönetici işlevlerin rolü, in E. Günseli (Eds.), *Zihnin orkestra şefi: kararlarımızı, duygularımızı ve merakımızı yöneten zihin mekanizmaları*, Nobel Yayınevi.
- Uğurlar, P. (in press). Sosyal biliş, in F. Kırimer Aydınli & Sanem Küçükkömürler (Eds.), *İnsanın sosyal psikolojik inşası*, Nobel Yayınevi.
- Posten, A-C.P. & Uğurlar, P. (in press). Trust and memory: interplay, mechanisms, and consequences, in L. V. D. Werff (Eds.). *Trust Encyclopedia*, Edward Elgar Publishing.
- Bilgin, N., & Uğurlar, N. P. (2013). Ölümü evcilleştirmek, in N. Bilgin, *Tarih ve kolektif bellek*, İstanbul: Bağlam Yayıncılık.
- Bilgin, N. ve Uğurlar, P. (2010): İzmir ve İzmirliyle ilişkin algı ve temsiller, in *İzmirli olmak*, İzmir: APİKAM, s. 165-179.

ACADEMIC DISTINCTIONS

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| 2025 | TÜBİTAK 3005 Innovative Solutions in Social Sciences and Humanities Research Projects Funding Program (Resercher), together with Dr. Volkan Mengi (PI).
Project Title: Fiziksel ve Sanal Sergi Deneyimlerinin Karşılaştırılması |
| 2023 | Individual Research Grant (Researcher); Joint project with Angela R. Dorrough, University of Cologne (Official applicant), Deutsche Forschungsgemeinschaft (DFG).
Project title: "Cooperation in multiple social categorization settings" |
| 2023 | Travel Grant; Small Group Workshop Pluralistic Societies: Challenges and opportunities of cultural diversity in liberal democracies; Copenhagen University. |
| 2022 | International Fellowship Grant; Center for Social and Economic Behavior Cologne, Germany.
Project title: "Cooperation as a function of the number of shared group memberships". Hosted by ngela Dorrough, University of Cologne |

2020	Junior Start-Up Grant (together with Angela Rachael Dorrough, Ozan İşler & Onurcan Yılmaz), Center for Social and Economic Behavior (C-SEB), University of Cologne
2018	Junior Start-Up Grant (together with Ann-Christin Posten), C-SEB, University of Cologne
2018	International Fellowship Grant for the research visit of Maayan Katzir, C-SEB, University of Cologne
2017	Junior Start-Up Grant (together with Dirk Wulff), C-SEB, University of Cologne
2017	Honorable Mention for the Best Paper Award, European Social Cognition Network
2016	Junior Start-Up Grant (together with Ann-Christin Posten), C-SEB, University of Cologne
2016 – 2017	International Research Fellowship, The Scientific and Technological Research Council of Turkey
2015	Fellow, Summer School on Meaning and Purpose, IDC Herzliya, Tel Aviv
2014	Fellow, Summer Institute on Bounded Rationality, Max Planck Institute for Human Development, Berlin
2014	Selected Participant, ISPP Summer Academy, International Society of Political Psychology, Rome
2012 – 2017	National PhD Scholarship Award, Merit-Based, The Scientific and Technological Research Council of Turkey
2014 & 2009	Travel Grants, The Scientific and Technological Research Council of Turkey
2009	International Graduate Exchange Scholarship, Erasmus Program

PRESENTATIONS

Invited Talks:

Uğurlar, P. (2025, August). *Cognitive biases and social dynamics in cybersecurity decision-making*. Invited lecture at the COST Action CA22104, Behavioral Next Generation in Wireless Networks for CyberSecurity (BEiNG-WISE) Training School titled: “Cyber-security and Human Factors from an industrial and ethical perspective”, Lithocoro.

Uğurlar, P. (2024, June). *Cooperation in multiple social categorization settings*. Invited talk at the Colloquium “Psychology, Diversity and Social Cohesion”, Virtual Meeting, FernUniversität in Hagen.

Conference Presentations:

Uğurlar, P. (2025, September). *Current Directions in Social Dilemma Research: Cooperation in multiple social categorization settings*. Talk at the Conference at 19th Conference of the Social Psychology section (FGSP) of the German Psychological Society, Bochum.

Uğurlar, P., & Dorrough, A. (2024, November). *Cooperation among diverse social groups*. Talk at the Conference on Environmental, Social, Community and Organizational Psychology (CESCOP), Lillehammer.

- Uğurlar, P., Dorrough, A., Isler, O., & Yilmaz, O. (2024, June). *Shared group memberships mitigate intergroup bias in cooperation*. Paper presented at the Small Group Meeting on Social Identity, University of Kent, Canterbury.
- Uğurlar, P., Posten, A-C., Kube, S., & Lammers, J. (2024, February). *Expressing trust when removing sanctions elicits trust and cooperation*, Paper presented at the 24th Annual Convention of the Society for Personality and Social Psychology (SPSP), Symposium on Antecedents of Trust, San Diego, California.
- Uğurlar, P., & Wulff, D. (2023, August). *Self-concept clarity is associated with social decision making*. Paper presented at the General Meeting of the European Association of Social Psychology (EASP), Krakow.
- Uğurlar, P., Dorrough, A., Isler, O., & Yilmaz, O. (2023, June). *Cooperation between diverse social groups*. Talk at the Small Group Workshop on Pluralistic Societies: Challenges and opportunities of cultural diversity in liberal democracies. Copenhagen University.
- Uğurlar, P. (2022, June). *Farklı sosyal kategorilerde paylaşılan grup üyeliklerinin gruplar arasında işbirliğine etkisi*. Talk at the IV. Ulusal Sosyal Psikoloji Kongresi, İzmir.
- Uğurlar, P., Dorrough, A., Isler, O., & Yilmaz, O. (2022, March). *The more we know, the more we cooperate: Shared group membership mitigates intergroup bias in cooperation*. Paper presented at the 64th Conference of Experimental Psychologists (TEAP), Cologne.
- Uğurlar, P., Sümer, N. & Posten, A-C. (2019, Dec). *Kişilerarası yakınlığın bilişsel maliyeti*. Talk at the III. Ulusal Sosyal Psikoloji Kongresi, İstanbul.
- Uğurlar, P., Posten, A-C., & Zuern, M. (2019, Sept.) *Interpersonal closeness impairs the ability to recall trust decisions*. Paper presented at the 19th ESCON Transfer of the Knowledge Conference, Bordeaux.
- Uğurlar, P. (2019, July). *A cognitive perspective on the link between interpersonal closeness and trust*. Talk at the Small Group Meeting on (De)contextualizing the analysis of trust – a discussion about the conditions of social trust. Institute of Sociology und Social Psychology, Cologne.
- Uğurlar, P. (2018, Nov.) *The Role of Self-Concept in Decision Making Processes*. Workshop of the Center for Social and Economic Behavior (C-SEB), Cologne.
- Uğurlar, P., & Posten, A-C. (2017, August). *Can closeness hurt? Self-other overlap interferes with decision making*. Paper presented at the 19th ESCON Transfer of the Knowledge Conference, Gdansk.
- Uğurlar, P., & Posten, A-C. (2017, June). *The role of social distance on trust and cooperation*. Paper presented at the 10th JDM Meeting for Early-Career Researchers, Bonn.
- Uğurlar, P., & Posten, A-C. (2017, March). *The role of social distance on trust and cooperation*. Paper presented at the 59th Conference of Experimental Psychologists (TEAP), Dresden.
- Uğurlar, P., & Uysal, A. (2015, February). *The influence of basic needs on materialism: When and how do threats to basic needs enhance materialistic values?* Poster presented at the 16th Annual Meeting of the Society for Personality and Social Psychology, Long Beach, California.
- Uğurlar, N. P., & Sümer, N. (2014, July). *Attachment insecurity moderates the effects of global socio-cultural indicators on propensity to trust*. Paper presented at the 37th Annual Meeting of the International Society of Political Psychology (ISPP), Rome.

- Uğurlar, P. (2014, May). *Human mind in the pursuit of belongingness: Do humans have domain-specific cognitive mechanisms for belongingness?* Poster presented at the Summer Institute for Bounded Rationality at the Max Planck Institute for Human Development, Berlin.
- Uğurlar, P. (2011, May). *Kurumsal sosyal sorumluluğun tüketici tutumlarına etkisi* [Transl. The effect of corporate social responsibility on consumer attitudes], Paper presented at the 10th National Conference of Business Administration, Kuşadası.
Published in *Proceedings of 10th National Conference of Business Administration*, p. 371-374.
- Bilgin, N., & Uğurlar, P. (2009, October). *İzmir ve İzmirliilere ilişkin algı ve temsiller* [Transl. Perceptions and representations of the city of and the people of Izmir], Paper presented at the Symposium of Izmirian, Izmir.
Published in *Proceedings of the Symposium of Izmir*, p. 105-121.
- Uğurlar, P., Güzelgün, G. G., & Perçin, Ü. (2009, June). *Nakit para mı kredi kartı mı? Ödeme şekillerinin fiyat biçimindeki etkisi* [Transl. Cash or credit? The effect of mode of payment on price assessment], Paper presented at the 3rd National Conference of Psychology Graduate Students, Koç University, Istanbul.

SCHOLARLY AND PROFESSIONAL ACTIVITIES

Preconference on Cross-Cultural Research in Social Psychology (September, 14, 2025, Bochum)

Co-organized by Vanessa Clemens and Angela Dorrough

19th Conference of the Social Psychology section (FGSP) of the German Psychological Society, Bochum.

Workshop on Trust and Cognition (May, 21, 2025, İstanbul)

Organized by ÖZÜ Social Cognition Lab (Lab Coordinator: Pinar Uğurlar), Özyeğin University

Workshop on Multiple Categorization (December 18-19, 2024, Hamburg)

Co-organized with Angela Dorrough (FernUniversität in Hagen) and Hirotaka Imada (Royal Holloway, University of London). Funded by the Internationalisation Fund of FernUniversität in Hagen.

Academic Committee Member

Ulusal Psikoloji Kongresi (Turkish Social Psychology Conference), Kadir Has University, İstanbul, 2018.

Journal Reviewer

Reviewed articles for: Humanities and Social Sciences Communications, Judgement and Decision Making, Personality and Social Psychology Bulletin, PLOS One, Political Psychology, Scientific Reports, Journal of Theoretical Social Psychology