

SELAHATTİN SERBEST

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EDUCATION

M.E.T.U. (ODTU) Middle East Technical University, Ankara, Turkey
1967-1972 / B.S. In Metallurgical Engineering)
1972-1974 / M.S. Post Graduate – In Metallurgical Engineering

University Of California, Riverside – CA, USA
1976-1977 / M.B.A.

Harvard University – Boston, USA
1977-1978 / Executive management short term programs (managing change and general management)

Harvard University – Boston, USA
1993-1994 / Harvard University- PMD-65 Management Development Program

PROFESSIONAL EXPERIENCE

2003-2006 / Financial Advisor
Turkish Petroleum Company (TPAO) & Petroleum & Natural Gas Transport Co (BOTAS)

Provided financial advisory services to the chairman and CEO's of TPAO and BOTAS that are both monopolies of Ministry of Energy. Arranged appx. USD 1 billion project finance loan facility from World Bank and other multilateral financial institutions. Actively involved in Nabucco Pipeline Project as member of financial committee. Initiated and developed close relations for BOTAS with the World Bank assisting to arrange USD 325 million loan for Underground Gas Storage Facility. Introduced TPAO to the international financial markets assisting to arrange USD 400 million long term syndicated borrowing facility for specific investment projects. Arranged, for the first time, international auditing by Deloitte and Grant Thornton for both BOTAS and TPAO

2000-2011 / Member of the Board of Directors / CINGILLI HOLDİNG CO.

1993-1999 / President & CEO / DEMİRBANK TAŞ

During the period, Demirbank increased its domestic and international notably. With USD 4 billion total assets, the bank has become the 6. largest private commercial bank in Turkey being one of the most profitable financial institutions. Seerved as the chairman of the bank's subsidiaries Romania, Bulgaria, Kazakhstan and Kyrgystan developing funding facilities from multilaterals such as EBRD, IFC and FMO. Increased the international borrowing capacity of Demirbank up to USD 1 billion by means of syndicated facilities from correspondent banks and multilateral financial institutions. Increased branch network from 14 to 190 having established internet banking and call center. Initiated Retail, SME, Commercial Banking & Corporate Governance Projects with Mc Kinsey & Co.

1989-1993 / Executive Vice President, International Banking & F.I. / PAMUKBANK TAŞ

1984-1988 / Deputy General Manager / İKTİSAT BANKASI AŞ & Board Member İktisat Leasing

1981-1984 / Manager, Corporate Marketing / INTERBANK A.Ş.

1978-1981 / Manager, Planning & Organisation Unit / GARANTİBANK A.Ş.

AS CONSULTANT & INSTRUCTOR

Founding partner of SRB Consulting Co., which provides financial consulting services to local and international banks, investors/funds that are planning to initiate investment projects in Turkey.

Currently, senior advisor and Turkish Representative of EPIC Corporate Finance Company – Austria (www.epicinvest.com)

Recently completed consulting projects for acquisition project of INTER SİGORTA, an elementary Turkish Insurance company.

Instructed “international banking” and “Turkish Banking & Financial System” courses in the executive MBA programmes of MARMARA UNIVERSITY and METU (Ankara), from 2004 to 2007

Currently teaching “International Banking, Strategic Management in Commercial Banking” at ISTANBUL BİLGİ UNIVERSITY and ISTANBUL UNIVERSITY OF COMMERCE MBA programs

Also teaching mortgage financing tools for SME’s at GARANTI BANK training center and financial markets & banks and non-bank financial institutions course at ZIRAAT BANK Banking Academy under management trainee program.

REFERENCE LIST

As consultant :

- EPIC (Austria)
- National City Bank (USA)
- BSEC (Lebanon)
- International Insurance Group – Inter Sigorta (Turkey)
- Edison Korwind (Germany)

As instructor :

- Bilgi University MBA (Turkey)
- Ozyegin University MBA (Turkey)

PERSONAL

DATE OF BIRTH : 01.06.1948
PLACE OF BIRTH : Skopje, Macedonia
MARITAL STATUS : Married with 1 daughter
NATIONALITY : Turkish

MEMBER OF : İstanbul (Chamber Of Commerce)
TKYD (Corporate Governance Association of Turkey)
Turkish Association of Metalurgical Engineers
Cercle D’orient - Istanbul
Moda Maritime Club
Turkish Tennis Club
